

2020 Annual Report



Supporting Stronger, More Prosperous Communities of the Future

Combating Climate Change in the Face of COVID-19 Challenges

In last year's annual report, I introduced the concept of Connecticut Green Bank 2.0, with an updated mission statement: To confront climate change and provide all of society a healthier, more prosperous future by increasing and accelerating the flow of private capital into markets that energize the green economy. Guiding this mission is our vision for "...a world empowered by the renewable energy of community" – or said another way "...a planet protected by the love of humanity." As we made our way through the first two-thirds of FY20, we were unwaveringly focused on the existential threat of climate change and positive impact we could make for families, businesses, and institutions through clean energy investment.

In the second quarter of 2020, a new threat created an unprecedented challenge for everyone. The public health crisis caused by the COVID-19 pandemic had a strong negative impact on the demand and supply-sides of the clean energy marketplace in Connecticut. Projects were canceled or delayed as shelter-in-place and social distancing measures were necessary to slow the spread. Companies furloughed or laid-off employees or reduced the schedules of its workers, who were concerned about exposure to the virus as well as lost income. The capital markets were stressed in ways not seen since the Great Recession of 2008-09. Our country experienced an historic



Bryan Garcia, President and CEO
Connecticut Green Bank



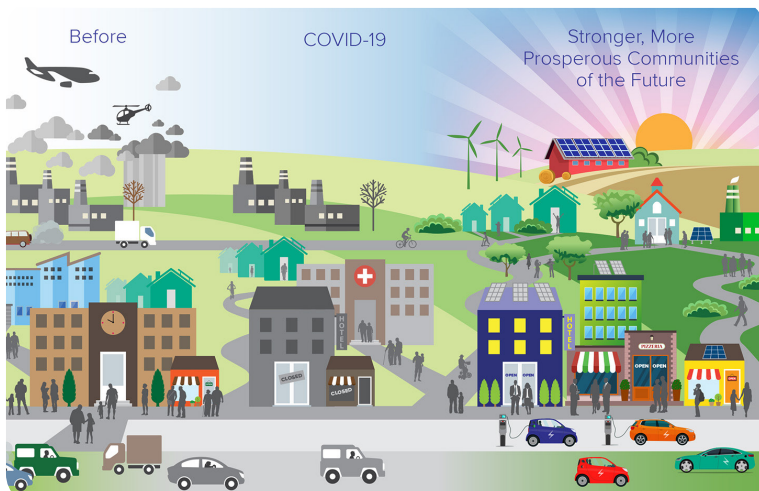
decline in Gross Domestic Product. The recovery period is feared to be long and difficult over the coming year.

While our ninth fiscal year may have presented the most unique challenges to our organization yet, the Green Bank successfully continued to build public private partnerships that leverage limited public funds by attracting private capital to spark the growth of green energy in Connecticut.

A few highlights of what is covered in this report:

- We successfully issued our first Green Liberty Bonds to the citizens of Connecticut and beyond. Originally planned to launch in April 2020, in celebration of the 50th anniversary of Earth Day, we went to market in early July and sold nearly \$17 million of these lower dollar denomination bonds to retail and institutional investors.
- In partnership with local contractors and financial institutions, we continued to help families, especially in vulnerable communities, reduce the burden of energy costs through our clean energy programs. Connecticut remains an example of a "solar with justice" state, ensuring greater access to and investment in solar energy for low-to-moderate income families and communities of color.
- In collaboration with the electric distribution companies and our private capital partners, we continue to provide businesses with easy and affordable access to capital to finance clean energy improvements.
- We achieved our best leverage ratio in our history in FY20. For every \$1 of public funds received, we brought in \$8.50 of private investment to "scale-up" deployment of clean energy.

The image on this page (a version also appears on the cover) illustrates the shift we are striving to create. COVID-19 has changed our world, and offers us the opportunity to grow back greener, cleaner, more prosperous, and more equitable so all of our communities can thrive.



Highlights & Milestones

In FY 2020, our ninth year of operation, the Green Bank continued to achieve new successes in our finance and incentive businesses. While the pandemic created unique challenges locally and globally, we attained our best single-year leverage ratio of \$8.50 in private investment for every public dollar. In total, we played a direct or indirect role in mobilizing more than \$275 million of private investment in clean energy financing. Some highlights include:

- **A new way for more people to invest in combating climate change** — In July 2020, our first Green Liberty Bond was sold to retail and institutional investors in \$1,000 denominations. The bond sold out with nearly \$17 million issued in two days. (See pages 6 - 7)
- **More businesses improve their bottom line** — By improving energy efficiency or accessing renewable energy, local businesses are able to better control their costs. Through C-PACE and our solar power purchase agreement, businesses of all types are benefiting when they need it most. (See page 8)
- **Making homes better** — Faced with increased energy usage as “staying home” took on new meaning due to the pandemic, homeowners continued to turn to the Smart-E loan and its network of local lenders and contractors. (See page 9)
- **More solar on more homes in all communities** — The Residential Solar Investment Program (RSIP) surpassed \$1 billion of capital invested as progress continues toward its statutory goal of 350 megawatts (MW) deployed with more than 40,000 homes adding solar. These projects are being installed equitably for families earning more or less than 100% of Area Media Income (See page 11)
- **Open opportunity for project originators** — Seeking a way to unlock more capital for projects that didn't fit into existing programs, we rolled out an open request for proposals for Capital Solutions. (See page 5)

Since 2011, the Green Bank has supported more than 23,000 job years



Who We Are

The Connecticut Green Bank is a quasi-public state agency that promotes green energy deployment in Connecticut by using public dollars to attract private investment. Launched in 2011, we are the nation's first green bank, and we continue to be a leader in America's Green Bank movement.

2020 Awards

Recipient of *Environmental Finance's* 2020 Bond Awards in two categories: the Award for Innovation – Green Bond Structure and the Award for Asset-Backed or Asset-Based Bond.

9,335

Number of Approved Projects in FY 2020

\$312,471,359

Total Public & Private Investment in FY 2020

OUR VISION

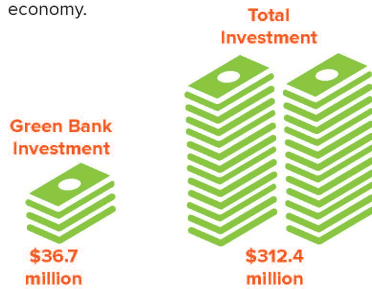
A world empowered by the renewable energy of community

FY20 By the Numbers

Since the Connecticut Green Bank's inception through the bipartisan passage of Public Act 11-80 on July 1, 2011, we have accelerated the deployment of clean energy to benefit families, businesses, and our communities. The impact of our green bank innovation is shown below in terms of investment, economic development, and environmental protection in FY20 (July 1, 2019 - June 30, 2020).

INVESTMENT IN CONNECTICUT

Investment In FY20, the Green Bank used **\$36.7 million** to attract **\$275.7 million** in private investment into the State's economy.



Leverage ratio The Green Bank's leverage ratio is the relationship between private investment and Green Bank investment.



Tax revenues The Green Bank's activities have helped generate an estimated **\$12.5 million** in state tax revenues in FY20.



ECONOMIC DEVELOPMENT

Jobs The Green Bank has supported the creation of over 2,600 direct, indirect, and induced job-years in FY20.

2,681 direct, indirect and induced job years



Energy burden In FY20, the Green Bank reduced the energy costs on more than 10,000 families and businesses in our communities.



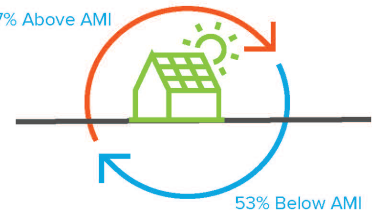
10,000+ families



51 businesses

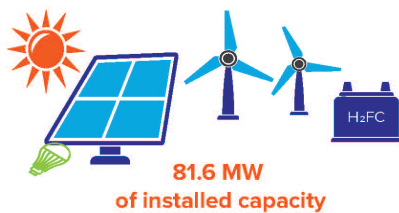
Accessible and affordable The Green Bank has supported residential solar PV installation to surpass income parity, a statistic that bucks national trends.

47% Above AMI



ENVIRONMENTAL PROTECTION

Deployment The Green Bank has accelerated the growth of clean energy to surpass 434 MW in total, with 81.6 MW installed in FY20.



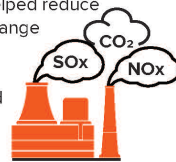
Pollution The Green Bank has helped reduce air emissions that cause climate change and worsen public health. In FY20, this equaled 1,415,529 pounds of SOx, 1,691,902 pounds of NOx, and

1,474,033 tons of CO₂



22.1 million tree seedlings grown for 10 years

over the life of the projects, which equals



150.4 million gallons of gasoline not consumed

Public health The Green Bank has improved the lives of families, helping them avoid sick days, hospital visits, and even death.



\$28.6 - \$64.7 million of lifetime public health value created in FY20

* More data can be found in the Connecticut Green Bank Comprehensive Annual Financial Report for FY19

Creation of Private Investment Opportunities

The Connecticut Green Bank's approach to leveraging limited public resources has created new opportunities for private market investment. These financial innovations have broad impact in our state and across the country.

Capital Solutions Program Seeks Proposals that Need Green Bank Support

In January 2020, the Green Bank Board of Directors approved an open request for proposals (RFP) for the use of Green Bank capital. The Capital Solutions Program allows project developers, companies, and others to bring clean energy proposals to the Green Bank for our consideration and investment. Projects financed through the RFP would either not happen or be realized at a much slower pace or with less impact without the Green Bank's participation. Since its launch, \$48 million worth of transactions have been proposed to the Green Bank for review.

Supporting Further Growth of Solar for All

To further the expansion of solar and energy efficiency for low-to-moderate income families in the state, the Green Bank provided PosiGen \$3 million in additional funding under a financing facility secured by solar home renewable energy credits. The Green Bank also worked with PosiGen to secure \$65 million in re-financing through Ares Capital to continue to grow their operations in Connecticut and across the country.

Helping Our Partners Reach More Residents

In March 2020, the Green Bank and Inclusive Prosperity Capital, Inc. agreed to lend \$7.7 million to Capital for Change (C4C), a Connecticut Community Development Financial Institution. C4C has long partnered with the Green Bank and the Connecticut Energy Efficiency Fund in the administration of programs and sought the Green Bank's expertise to source capital to continue to operate as a lender for the energy efficiency fund, the Green Bank's Smart-E program, and its LIME loan program for multifamily properties.

Additionally, the Green Bank and its lending partner Amalgamated Bank provided a \$27 million revolving credit facility to finance C4C's portfolio of Smart-E loans. This facility will enable C4C to provide additional solar and energy efficiency financing for families in single family homes throughout the state.

Money for Municipal Solar Installations

In April 2020, the Green Bank agreed to loan Skyview Ventures up to \$3.5 million for the development of additional commercial solar assets. The target assets are sited on various municipal properties, with the respective municipalities as energy off-takers. In connection with the loan, each solar installation is secured by a power purchase agreement by and between Skyview and the off-taker as well as a zero-emission renewable energy credit contract between Skyview and Eversource or United Illuminating.

Since 2013, our strategic investments have supported more than 2,000 job years



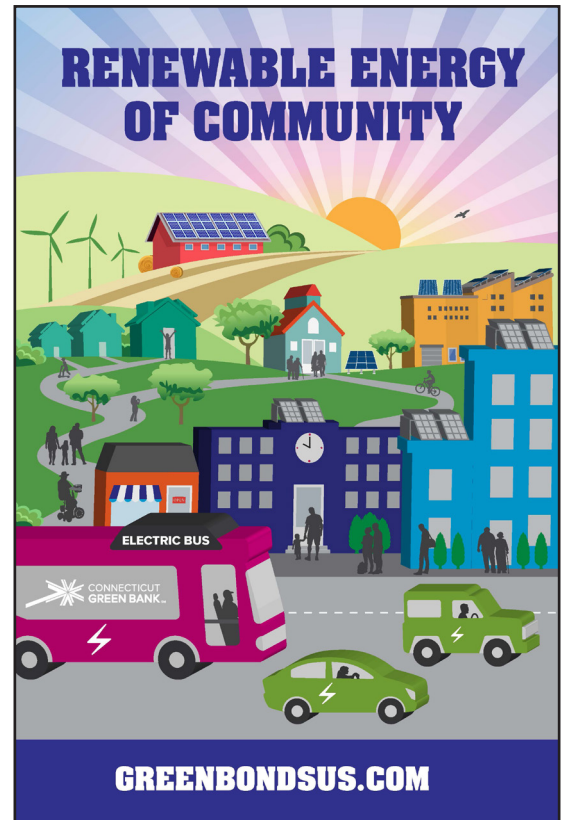
Democratizing Investment with Green Liberty Bonds

To build a planet protected by the love of humanity, more people need to be able to participate in and benefit from the green bank movement which accelerates the green energy economy for all. To create a new way for everyday citizens to invest in confronting climate change, the Green Bank launched the Green Liberty Bond in 2020. The Green Liberty Bond sub-category of green bonds is sold directly to the people, the proceeds of which are independently certified as financing projects with climate and environmental benefits.

Originally planned for issuance in April in honor of the 50th celebration of Earth Day, the issuance was delayed due to COVID-19, but was a success despite the challenges created by the global pandemic.

The offering of nearly \$17 million in bonds to retail and institutional investors occurred in July. The inaugural issuance sold-out in two days and demand was so strong that the supply of bonds could not meet the interest of those seeking to invest in Connecticut's green economy.

With priority given to Connecticut citizen investors, their orders for nearly \$5 million of bonds were filled before the national orders. Proceeds from this issuance supported the Residential Solar Investment Program (RSIP) which provides incentives to Connecticut homeowners to go solar to save money on their electricity bills.



The Renewable Energy of Community

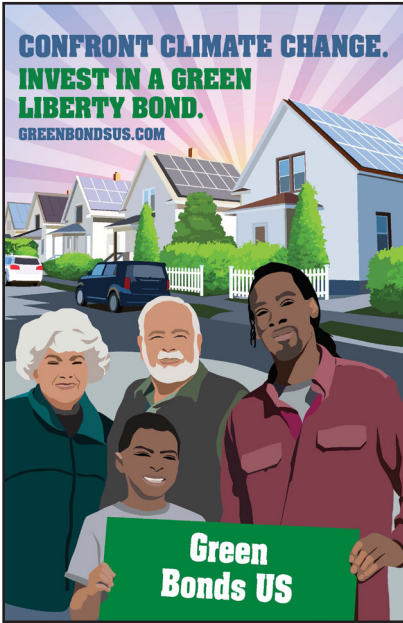
Environmental Finance Bestows Two Awards

In March 2020, when *Environmental Finance's* 2020 Bond Awards winners were announced, the Connecticut Green Bank was recognized with two honors: the Award for Innovation – Green Bond Structure and the Award for Asset-Backed or Asset-Based Bond. These awards highlight the innovation and success of the Green Bank's April 2019 \$38.6 million in green asset backed securities, which was its first rated debt issuance, and the first ever solar asset-backed security (ABS) transaction by a green bank. The awards were judged by an independent panel comprising of 30 of the world's largest green, social and sustainability bond investors. The proceeds from this green bond supported the many families reducing the burden of energy costs by putting solar PV systems on the rooftops of their homes.

For more on Green Liberty Bonds visit www.greenlibertybonds.com

A Climate Change Battle Cry

The marketing campaign that announced and promoted the Green Liberty Bonds featured imagery reminiscent of the Series E War Bond posters from the 1940s, showing themes of democracy, bipartisan action, and unity. “Green” -- the environment -- can bond and unite us. Background on our Green Liberty Bond posters follows:



Inclusive Capitalism

Inclusive Capitalism. The people shown are based on real solar customers and the homes in the background are based on a street in Bridgeport where four homes in a row are powered by solar. This shows that investment in the green economy, through solar and energy efficiency, can benefit everyone, lowering bills and supporting job growth.

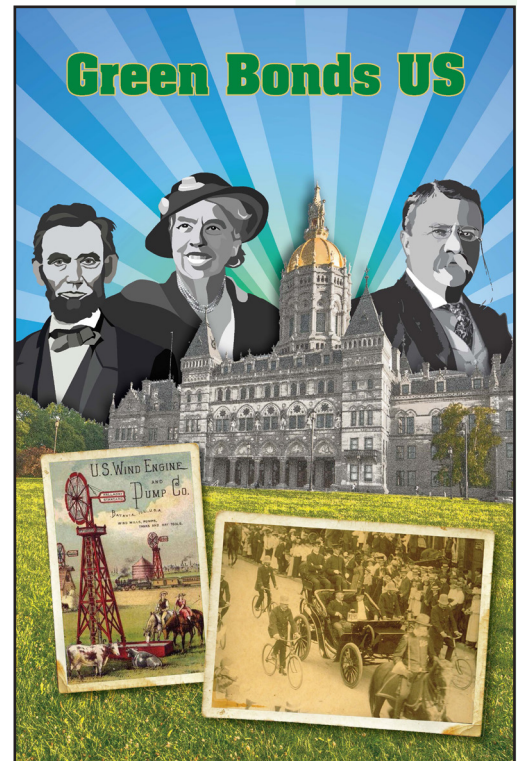
Democracy in America. This poster depicts a march for climate action and justice. It speaks to bipartisan unity which has often driven the environmental cause forward. Some of the characters shown symbolize current or past champions in the fight for environmental and social change.



Democracy in America

Yankee Ingenuity. Based on historical achievements, this poster features the state capitol building with key bipartisan historical figures looming in the background and Connecticut-related green energy references in the foreground. The wind turbine represents Daniel Halladay, a manufacturer, distributor, and inventor from Coventry (1826-1916), whose self-governing wind turbine inspired modern day wind turbines. Albert Pope, a Civil War hero, manufacturer, distributor, and entrepreneur who lived in Hartford (1843-1909), initially focused on making America’s first bicycles (Columbia Bicycle Company). He then turned his attention to making the first electric vehicles from an assembly line using mass production techniques employing thousands of people in what was the center of the automobile industry in the late 1800’s. In 1902, President Theodore Roosevelt, a Republican and environmental conservationist, rode in a Columbia Electric Victoria Phaeton in Hartford, possibly the first and only Presidential motorcade in an electric vehicle.

First Lady Eleanor Roosevelt is depicted to represent the importance of engaging local community groups and businesses to support War Bond efforts. On Monday, March 22, 1943, she was in Hartford at the Bushnell Memorial to deliver a speech called “The Importance of the Home Front” wearing a corsage of war stamps provided to her by the Girl Scouts.



Yankee Ingenuity

Keeping Our Local Business & Nonprofit Community Strong

From bakeries like DiMare Pastry in Stamford to offices like Brick Walk Professional Building in Fairfield to unique manufacturers like Stencil Ease in Old Saybrook and L.C. Doane in Ivoryton, more and more Connecticut businesses are taking advantage of solar energy to power their buildings and reduce operating expenses. These owners turned to two innovative financing solutions to make this work: Commercial Property Assessed Clean Energy (C-PACE) and the Green Bank Solar Power Purchase Agreement (PPA).

More than 315 C-PACE projects have been closed in Connecticut since 2012. This is a total investment of nearly \$185 million in improvements in businesses and nonprofits in our state. In FY20 alone, 45 commercial and industrial property owners used C-PACE to make smart energy upgrades to their buildings, immediately increasing their cash flow. According to PACENation, the non-profit industry group that promotes PACE financing, only California and Ohio had more total investment deployed through the end of 2019 using C-PACE than Connecticut.

This investment means lifetime savings of more than \$286 million for the participating building owners and businesses.

Serving Those Who Serve Others

Lowering energy burdens so businesses can focus on their mission is a key piece of the Green Bank's vision. This is especially important for nonprofits that truly need to stretch each dollar. More than 40 nonprofits and houses of worship have used C-PACE to finance energy efficiency updates or to add solar through our PPA. While this is roughly 15 percent of all C-PACE projects, the positive impact is certainly multiplied when these organizations are able to reduce their energy costs to shift that money to other needs within the community.



"The growth of C-PACE is thanks to the efforts of contractors, municipal officials, capital providers, property owners and other stakeholders who have all come together to build a cleaner, greener and more prosperous future," said Bryan Garcia, President and CEO of the Green Bank. The roof of DiMare Pastry is shown above, thanks to a drone photo from project installer 64Solar.

Staying Home, Improving Home Energy Usage

In 2020, “home” took on new meaning for many Connecticut residents. Due to the COVID-19 pandemic and the changes to daily life it caused, homes became schools, work-from-home offices, and places of security. With people spending more time at home, increased energy use was common so people began to explore opportunities to improve their home by upgrading heating and cooling systems, adding insulation or improving their windows. Energy assessments through the Energize CT Home Energy Solutions (HES) and Home Energy Solutions - Income Eligible (HES-IE) programs added a virtual option.



Bill added a ductless heat pump to his home office to increase year-round comfort and efficiency.

Despite the disruption of the pandemic, the Smart-E Loan continued to be a go-to financing solution for residents seeking an easy, affordable way to pay for energy efficiency improvements to their homes. With no down payment required and low interest rates with flexible terms, Smart-E loans make sense for homeowners.

In Fiscal Year 2020, Smart-E loans closed for 737 energy efficiency and renewable energy projects completed for \$11.5 million of investment into Connecticut homes. Since the program’s start in 2014, nearly 4,500 projects have been completed, exceeding \$78 million of private investment.

A Community of Contractors & Lenders

It’s worth noting that the Smart-E loan program is a true community effort. All of the funds invested come through a network of community banks, local credit unions and lenders, not from the Green Bank. The installations are completed by the more than 400 contractors who offer the Smart-E Loan as a financing option. This community of contractors gives residents plenty of options when selecting a local company. Each year the Smart-E program recognizes its “Top Performers,” and selected 18 companies for their work in 2019. Pictured at right is the breakfast held (pre-COVID) to honor these top companies. For the list of companies recognized, please visit <https://www.ctgreenbank.com/smart-e-loan-top-performers-2019/>



Since 2014, the Smart-E program has supported more than 1,000 job years



Helping the Most Vulnerable in Our Multifamily Communities

In late 2019, the Green Bank's Multifamily Housing Program reached a milestone: it had provided financing and technical assistance to more than 100 funded multifamily projects since 2014. By the end of FY20, the project count had reached 114.

The impact on people is much more profound. The program has now touched more than 9,000 units of multifamily housing, and 90% of these units are deemed affordable, serving the state's most vulnerable communities.

Everyone Can Benefit: Energy Savings for Property Owners and Increased Comfort for Residents

When it was time to make energy efficiency upgrades to Heritage Commons Rental Retirement Community in Middletown, the owners, The Belfonti Group, turned to Capital For Change and the Connecticut Green Bank.

Heritage Commons provides a complete array of support, recreation, housekeeping and health services to elderly residents on fixed incomes. The 89-unit, four-story facility, constructed in 1988, had existing government financing, and the attached restrictions made it unfeasible for traditional lenders to offer financing. However, the Loans Improving Multifamily Energy (LIME) program was designed to solve this problem.

Capital For Change and the Connecticut Green Bank helped the property owners make the necessary improvements, including boiler replacement and conversion from oil to gas, heat pump replacements, rooftop unit replacements, and lighting upgrades. With a total project cost of over \$1 million, utility incentives and low rate financing, underwritten on the projected energy savings was necessary.

Since completion, the project is seeing significant savings on energy costs and operations/maintenance savings. In 2018, the owners saved more than \$89,000 in these costs, and the projected cost savings should exceed \$1.2 million over the 20 year loan term.

"The Belfonti Group has completed three LIME loans at properties ranging from fully subsidized to independent living facilities. This financing avenue enables these properties to implement various energy saving measures which has reduced operating costs while improving the overall comfort to its residents, especially during the winter season," said Marc Franzman, CFO of the Belfonti Group.



A “Solar with Justice” State

Participation in the green energy economy can benefit everyone. Historically, however, going solar was challenging for people in low-to-moderate income communities. In 2014, the Green Bank set out to address these issues in hope of creating greater equity in solar adoption.

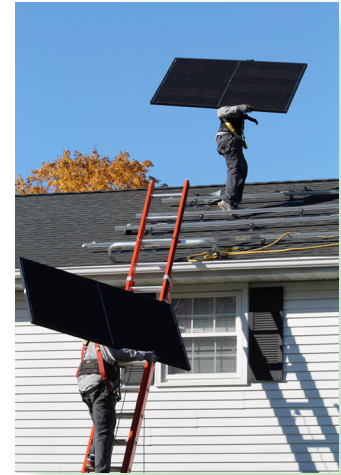
Since then, through a special incentive for households earning less than 100 percent of Area Median Income (AMI) and a partnership with PosiGen, Connecticut is ensuring greater access to and investment in solar energy and energy efficiency upgrades for low-to-moderate income families and communities of color. Connecticut was featured as a success story in a December 2019 report from the Clean Energy States Alliance (CESA) called “Solar with Justice: Strategies for Powering Up Under-Resourced Communities and Growing an Inclusive Solar Market.”

In 2012, less than a third of solar projects were installed for families at or below 100 percent of AMI. Now, more than half

of all solar projects completed are benefiting these families. This means, more than 20,000 households, who in the past might have not been able to access solar, are seeing savings on their electricity bills.

In FY20, more than 800 low- to moderate-income households added solar and energy efficiency upgrades through our Solar For All partnership with PosiGen. Since that program started in 2015, more than 3,300 families have used it to go solar. The average PosiGen customer in Connecticut saves \$450 annually. This program helps close the energy affordability gap for residents who need it most.

Overall, the Residential Solar Investment Program (RSIP), administered by the Green Bank, surpassed \$1 billion of capital invested as the program continued to its statutory goal of 350 megawatts (MW) deployed.



Climate Crisis Showcase at the Bushnell Theater

In November 2019, The Connecticut Forum and Smart Seed Fund sponsored a Climate Crisis event and showcase at the Bushnell Theater in Hartford. The event brought 2,800 attendees together to hear from on-stage panelists marine biologist Ayana Elizabeth Johnson, former EPA head Gina McCarthy and author David Wallace-Wells. The showcase highlighted the work of Connecticut’s environmentally-focused organizations, giving attendees access to local resources that are working to combat climate change. Green Bank staff gave out information on Smart-E loans, going solar, and other ways to make a difference.



Nick Carito Photo

From the Governor

In 2020, states like Connecticut continued to take the lead on environmental issues. As a member of the bipartisan U.S. Climate Alliance, a coalition of 25 states that have pledged to continue combatting climate change, Connecticut is leading by example. We are implementing policies that align with the goals of the Paris Agreement. We are working hard to reduce greenhouse gas emissions. Most importantly, we are proving that economic growth and climate action are not opposing forces, but instead work together to create new jobs and more prosperous communities.

The Connecticut Green Bank's achievements reinforce this fact. Through the smart use of ratepayer funds, leveraging each dollar to bring in nearly seven dollars from private partners, the Green Bank has deployed over \$2 billion of clean energy investment in our state. This creates jobs and tax revenues, and



Connecticut Governor Ned Lamont

lowers energy burdens on families and businesses who deserve every opportunity to thrive. It also improves air quality by reducing harmful pollution, which improves the resiliency of our towns and cities.

In September 2019, I signed Executive Order No. 3 to strengthen our state's efforts to tackle the existential threat of climate change. We have an obligation to act now and to continue to build upon previous commitments to the health and resilience of our citizens and communities. One

of the directives of this Executive Order charges the Department of Energy and Environmental Protection (DEEP) to analyze pathways and recommend strategies for achieving a 100 percent zero carbon target for the energy grid by 2040. This aligns with previously established targets for state sustainability, including a 45 percent reduction in greenhouse gas emissions below 2001 levels by 2030.

These goals are more important than ever as we strive to protect the economic prosperity, health and safety of Connecticut residents, especially given the ongoing impact of COVID-19. Moving forward, the Green Bank will continue to play an important role in accelerating the flow of private capital into markets that energize the green economy to create the benefits for all.

I applaud the Green Bank on its successes in FY 2020, and look forward to their continued leadership.

Supporting the Work of Sustainable CT

Interacting with municipal leaders and volunteers has always been a part of the Green Bank's mission. In recent years, a portion of our connection to municipalities has come through our sponsorship and support of Sustainable CT, a voluntary municipal certification program focused on recognizing thriving, resilient and equitable communities.

In 2017, the Green Bank was awarded the Innovation in American Government Award from the Ash Center

at Harvard University's Kennedy School. The \$100,000 grant that accompanied this honor has been used to help Sustainable CT move forward with innovative programs. This includes their Fellowship Program, which placed fellows into the state's Council of Governments to help implement Sustainable CT, and their Community Match Fund, which matches crowdfunding donations raised for approved Sustainable CT projects.

Read more at ctgreenbank.com/news-events/media-coverage/

In FY20 the Green Bank and related projects were frequently covered in the news media. There are too many articles to mention, but you can see the full list at the link above.

From Board of Directors Chair

I am most grateful to Governor Lamont for appointing me Chair of the Connecticut Green Bank's Board of Directors during such a critical time. Covid and new weather events constantly remind us that unfettered climate change threatens our very existence. There is a growing need to ensure we do what it takes to become resilient to their impacts, especially in vulnerable communities. The time to act is now. The Connecticut Green Bank has long served as a national leader and model for other states, and I am proud to lead the Board as we continue in this role.

During my five terms in the State House of Representatives co-chairing the Energy & Technology Committee, I worked hard to enact bipartisan public policies that reflect the importance of a modern low carbon, more equitable energy system designed to benefit everyone. I recognize that significant investments must be made to reach our state climate goals, and that key to funding this transition is



Lonnie Reed

leveraging public money to attract private investors from local and national banks, asset management and private equity companies as well as individuals who are seeking green energy holdings.

In my first year as Chair, the Board has overseen many exciting initiatives to increase participation and investment in Green Bank programs. An open, ongoing RFP for innovative developers seeking Capital Solutions was rolled out, so Green Bank funds could be more easily accessed to move projects forward in a timely manner. Financing structures for bond

issuances were created to enable greater private participation in Green Bank investments, while scaling up clean energy backing and deployment in our state. This came to fruition when the first Green Liberty Bond was issued in July. Our inaugural bond issuance was snapped up in two days. Demand outpaced supply, another sign that the desire to invest in the clean energy economy is growing in Connecticut and beyond.

While 2020 was a unique year marked by challenges unlike any faced in our lifetimes, steady progress persists. Solar installations are happening, albeit more slowly, on the roofs of low- and moderate-income homeowners burdened by energy costs. Business owners still include renewables and energy efficiency in their plans to reduce emissions and increase their bottom lines. Connecticut continues to show how pursuing our common goals of healthier, better lives can unite us and that *Green does Bond us*.

Board of Directors

Lonnie Reed, Board Chair, Documentary Filmmaker and Former State Representative

Matthew Ranelli, Board Secretary, Partner, Shipman & Goodwin, LLP

Eric Brown, VP, Manufacturing Policy & Outreach, Connecticut Business & Industry Association (CBIA)

Binu Chandy, Deputy Director of the Office of Brownfield Remediation & Development at the DECD, as Ex Officio

Thomas M. Flynn, Senior Director, Private Equity Services Operation Group, Alvarez & Marsal

John Harrity, Former President, Connecticut State Council of Machinists

Michael Li, Deputy Commissioner at CT DEEP, as Ex Officio

Steven Meier, Senior Principal Investment Officer, Office of the Treasurer, as Ex Officio

Kevin Walsh, Former Managing Director and Group Head, Power and Renewable Energy, GE Capital, Energy Financial Services

Brenda Watson, Executive Director, Operation Fuel

Connecticut Green Bank

STATEMENTS OF NET POSITION

(in thousands)

	2020	2019	Increase (Decrease)
Cash and cash equivalents - unrestricted	\$ 8,156	\$ 18,947	\$ (10,791)
Other current assets	16,861	15,187	1,674
Program loans & other long term assets	93,398	79,703	13,695
Capital assets, net	79,972	80,523	(551)
Cash and cash equivalents - restricted	14,910	16,668	(1,758)
Total assets	\$ 213,297	\$ 211,028	\$ 2,269
Deferred amount for pensions	\$ 6,266	\$ 7,756	\$ (1,490)
Deferred amount for OPEB	5,189	1,732	3,457
Deferred amount for asset retirement obligations	2,658	2,829	(171)
Total deferred outflows of resources	\$ 14,113	\$ 12,317	\$ 1,796
Current liabilities	\$ 22,616	\$ 17,716	\$ 4,900
Long term liabilities	69,513	77,042	(7,529)
Fair value of interest rate swap	1,164	523	641
Pension liability	25,174	25,805	(631)
OPEB liability	28,485	24,000	4,485
Total liabilities	\$ 146,952	\$ 145,086	\$ 1,866
Deferred amount for pensions	\$ 1,380	\$ 81	\$ 1,299
Deferred amount for OPEB	2,336	1,896	\$ 440
Total deferred inflows of resources	\$ 3,716	\$ 1,977	\$ 1,739
Net position, unadjusted			
Invested in capital assets	\$ 4,529	\$ 3,794	\$ 735
Restricted Net Position:			
Non-expendable	64,388	66,902	(2,514)
Restricted - energy programs	10,585	11,537	(952)
Unrestricted Net Position	(2,760)	(5,951)	3,191
Total net position, unadjusted	\$ 76,742	\$ 76,282	\$ 460
Net position, adjusted			
Unrestricted Net Position	\$ (2,760)	\$ (5,951)	\$ 3,191
Contingent liabilities - programs and projects ¹	(64,196)	(76,578)	12,382
Total net position, adjusted	\$ (66,956)	\$ (82,529)	\$ 15,573

¹ See Note 15 to Connecticut Green Bank's 2020 audited financial statements for further detail.

For the years ended June 30, 2020 and 2019:

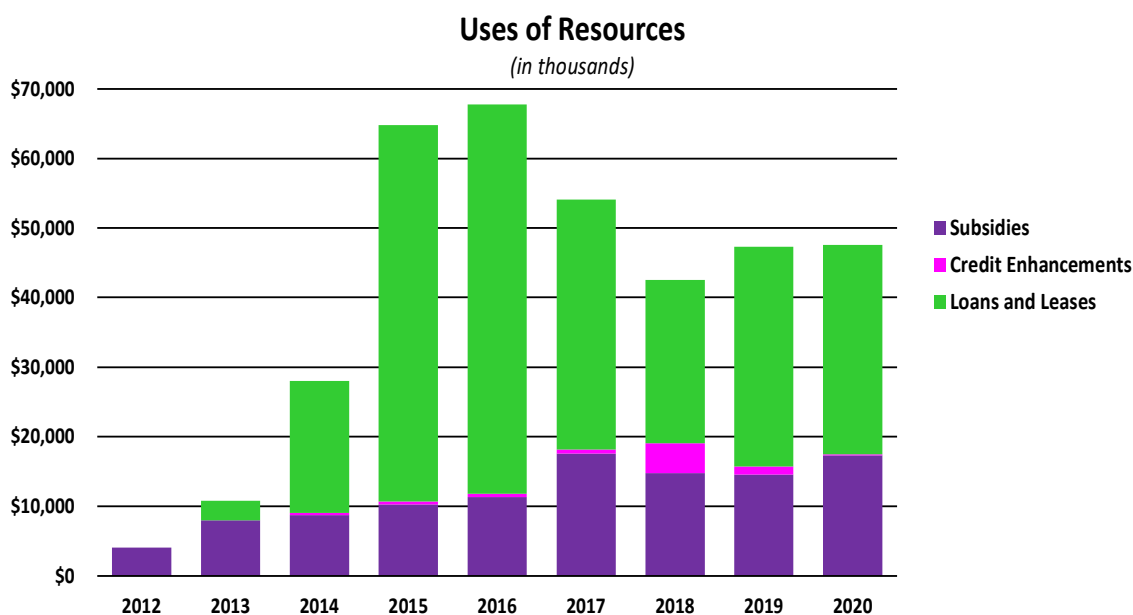
(in thousands)

STATEMENTS OF REVENUE, EXPENSE AND CHANGE IN NET POSITION

	2020	2019 ²	Increase (Decrease)
Revenues	\$ 53,324	\$ 45,632	\$ 7,692
Operating Expenses:			
Grants and incentive programs	\$ 16,344	\$ 14,672	\$ 1,672
Program administration expenses	16,461	17,505	(1,044)
Cost of goods sold - energy systems	4,006	2,877	1,129
General and administrative expense	6,937	5,722	1,215
Provision for loan losses	4,962	2,909	2,053
Total Operating Expenses	\$ 48,710	\$ 43,685	\$ 5,025
Operating Income	\$ 4,614	\$ 1,947	\$ 2,667
Non-operating revenue (expense)	(4,010)	(4,105)	95
Payments to State of Connecticut	\$ --	(14,000)	14,000
Capital contributions	453	1,696	(1,243)
Distributions	(597)	(590)	(7)
Total Non-Operating Revenue (Expenses)	\$ (4,154)	\$ (16,999)	\$ 12,845
Net Change	\$ 460	\$ (15,052)	\$ 15,512

² 2019 has been restated to agree to the 2020 Comprehensive Annual Financial Report (June 30, 2020).

For more details on the financial statements, please access the Comprehensive Annual Financial Report (June 30, 2020) at www.ctgreenbank.com





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The Connecticut Green Bank is the nation's first green bank.

Our mission is to confront climate change and provide all of society a healthier and more prosperous future by increasing and accelerating the flow of private capital into markets that energize the green economy.

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